



2024-2025 U.S. Dealer Direct Pricing
Effective July 1, 2024



	Early Order	Winter
Net Due	120 days	90 days
Booking Date *	by Nov 15, 2024	by Jan 15, 2025
Shipping Date	Jul 1, 2024 - Feb 28, 2025	by Mar 31, 2025

UPC	SKU	RESILIENCE	Description	Size	QTY/ case	QTY/ plt	DELIVERED	Full TL	Full TL
Sunshine® Black Bear			Pending Registration: CA, OR						
064277036155	132115.CFL001.5P	X	SS Black Bear Indoor & Outdoor Potting Mix	CFL001.5		50	\$14.94	20%	15%
Growers Gold®			Unavailable in CA, OR, WA, OK						
064277172020	4653000.CFL002P	X	Grower's Gold Potting Mix	CFL002		48	\$11.32	0%	0%
Black Gold® Potting Soils			Available Nationally						
064277178213	1423001.CFL001.5P		BG N&O Ultra Outdoor Planting Mix (OMRI)	CFL001.5		50	\$9.62	20%	15%
064277177438	1423003.CFL001.5P		BG N&O Flower & Vegetable (OMRI)	CFL001.5		50	\$9.53	20%	15%
064277187413	1423004.CFL001.5P	X	BG N&O Raised Bed & Potting Mix Rsi (OMRI)	CFL001.5		50	\$9.81	20%	15%
064277187314	1423005.CFL002P	X	BG N&O Ultra Coir Rsi (OMRI)	CFL002		40	\$20.70	20%	15%
Black Gold® Potting Soils			Available Nationally						
064277123084	1410102.Q08P	X	BG All Purpose w/CRF	8 QT	8	240	\$3.11	10%	4%
064277123169	1410102.Q16U	X		16 QT Unc.		120	\$4.39	6%	4%
064277123107	1410102.CFL001P	X		1 CFL		70	\$6.99	6%	4%
064277123152	1410102.CFL001.5P	X		1.5 CFL		50	\$10.07	20%	15%
064277123206	1410102.CFL002P	X		2 CFL		40	\$12.10	20%	15%
064277063083	1402040.Q08P	X	BG Natural & Organic (OMRI)	8 QT	8	240	\$3.28	10%	4%
064277063168	1402040.Q16U	X		16 QT Unc.		120	\$4.63	6%	4%
064277063106	1402040.CFL001P	X		1 CFL		70	\$7.37	6%	4%
064277063151	1402040.CFL001.5P	X		1.5 CFL		50	\$10.02	20%	15%
064277063021	1402040.CFL002P	X		2 CFL		40	\$13.13	20%	15%
064277169204	1402030.CFL002P	X	BG N&O Waterhold Cocoblend (OMRI)	2 CFL		40	\$16.10	6%	4%
064277076311	1413000.Q08P	X	BG Moisture Supreme Container Mix	8 QT	8	240	\$3.57	6%	4%
064277076328	1413000.CFL001P	X		1 CFL		70	\$8.23	6%	4%
064277076335	1413000.CFL001.5P	X		1.5 CFL		50	\$11.03	6%	4%
064277076342	1413000.CFL002P	X		2 CFL		40	\$13.73	6%	4%
029973123332	1411002.Q08P	X	BG N&O Seedling Mix (OMRI Listed)	8 QT	8	240	\$3.61	10%	4%
029973123417	1411002.Q16U	X		16 QT Unc.		120	\$5.10	6%	4%
064277123510	1411002.CFL001.5P	X		1.5 CFL		50	\$10.91	6%	4%

UPC	SKU	RESILIENCE™ SUN GRO BRAND	Description	Size	QTY/ case	QTY/ plt	DELIVERED	Full TL	Full TL
064277124807	1410602.Q08P	X	BG N&O Succulent & Cactus Mix (OMRI)	8 QT	4	240	\$3.61	10%	4%
029973123691	1410602.CFL001P	X		1 CFL			63	\$8.09	6%
064277124081	1410502.Q08P	X	BG N&O African Violet (OMRI)	8 QT	8	240	\$3.61	6%	4%
064277124814	1411402.Q08P	X	BG N&O Orchid Mix (OMRI)	8 QT	8	240	\$3.61	6%	4%
064277124821	1410403.Q08P		BG N&O Peat Moss Plus (OMRI)	8 QT	8	240	\$3.11	6%	4%
Black Gold® Amendments									
029973123165	1411602.CFL001P		BG N&O Garden Compost (OMRI)	1 CFL		70	\$5.73	6%	4%
064277065209	1491302.CFL002P		BG N&O Just Coir (OMRI)	2 CFL		40	\$22.62	6%	4%
064277069177	1411603.CFL001P		BG N&O Garden Soil (OMRI)	1 CFL		70	\$5.57	6%	4%
064277322166	1490302.Q08P		BG N&O Earthworm Castings (OMRI)	8 QT	4	240	\$5.37	6%	4%
029973123493	1490102.Q08P		BG Perlite (OMRI)	8 QT	8	240	\$4.39	6%	4%
Proven Winners Potting Soils and Fertilizers									
064277802156	3101013.CFL001.5P		PW All Purpose Potting Soil with CRF	CFL001.5		75	\$10.28	6%	4%
064277803160	3101012.Q16P		PW All Purpose Potting Soil with CRF	Q16P		120	\$5.19	6%	4%
PW Fertilizers: Minimum order 1 pallet, mix and match sku's (ships from Chicago, IL).									
064277800251	3101011.LB02.5P		PW Continuous Release Plant Food 15-7-15*	2.5lbs	12	768	\$11.90	3%	3%
064277800022	3101011.OZ02P		PW Continuous Release Plant Food 15-7-15*	2oz	200	8000	\$1.96	3%	3%
064277801258	3101010.LB02.5P		PW Water Soluble Plant Food 24-12-17*	2.5lbs	12	420	\$9.39	3%	3%
Fafard® Potting Mixes Available Regionally: in limited Eastern Region states									
066807202955	4705101	X	FAF Ultra Potting Mix	1 CFL		70	\$6.49	6%	4%
066807202962	4405201	X	w/extended feed	2 CFL		40	\$11.62	6%	4%
066807202900	6700104	X	FAF Professional Potting Mix	1 CFL		70	\$6.57	6%	4%
066807202917	6400204	X		2 CFL		40	\$12.33	6%	4%
066807202894	4705103	X	FAF Natural and Organic Potting Mix** (OMRI)	1 CFL		70	\$6.41	6%	4%
066807202948	4705105		FAF Ultra Outdoor Planting Mix	1 CFL		70	\$5.77	6%	4%
066807202924	4705106	X	FAF Ultra Container Mix w/extended feed	1 CFL		70	\$6.73	6%	4%
066807202931	4405206	X		2 CFL		40	\$11.50	6%	4%
066807201705	6000106		FAF Premium Top Soil**	1 CFL		70	\$5.16	0%	0%
066807201699	4005108		FAF Premium N&O Compost Blend**	1 CFL		70	\$5.48	0%	0%
066807312104	4000455		FAF Garden Manure Blend**	1 CFL		70	\$6.71	6%	4%
** ALL PRICING SUBJECT TO CHANGE **							Program Code	RDSE0120	RDSW190

Orders placed after Jan 15th are not eligible for program discounts.

PRODUCT AVAILABILITY:

* Proven Winners Fertilizers ship from Chicago, IL. Minimum order is one pallet. Fertilizers can be mixed and matched to make a full pallet. Program pricing applies to 1 pallet orders.

Fafard products are not available in Western States: AK, AZ, CA, CO, HI, ID, MT, NM, NV, OR, UT, WA, WY

** Fafard N&O Compost Blend not available out of the Sun Gro Orlando production site.

** Fafard Garden Manure & Premium Top Soil available in limited Eastern Region Areas. Contact Sun Gro Rep for availability.

** Fafard N&O Potting Mix is not available from the Pine Bluff, AR location

Early Pay	Net Due
2%10, 1%30	90 days

Created 5/20/2024

UPC	SKU	 RESILIENCE™ <small>PROVEN WINNERS</small>	Description	Size	QTY/ case	QTY/ plt	DELIVERED	Full TL	Full TL
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ORDERING DETAILS:

- Black Gold, Proven Winners Soils, Sunshine and Fafard (where available) products can be combined on the same truckload.
- All goods must be ordered in full pallets of a single sku; Full truckload = 24 pallets • Half truckload = 12 pallets
- Pallets/truck may vary by site and season; **Balance items should be specified on Purchase orders**
- Less than truckload orders will only be accepted if matched and the stops are within a 75 mile range. ; there will be a **\$125 drop off charge per stop** applied to less
- Forklift required to offload pallets; forklift truck may be available. Contact your local Sun Gro Rep for availability and cost.
- **Customer Pick Up orders must be picked up within 2 weeks of notice of availability, or the orders will be changed to be delivered or cancelled.**
- Where Ferry charges apply, contact your local Sun Gro Rep for more information and cost.

PROGRAM DETAILS:

Customers must be able to take delivery of ordered product during the delivery period and Sun Gro must approve the shipping schedule; otherwise the discount will not apply. If delivery is delayed due to Sun Gro, then the discount period will be extended beyond the above listed dates.

Must be credit approved in advance, and account must be current in order to qualify.

Cannot be combined with another Sun Gro Program.

Discounts are off current list pricing only.

*** Booking Date: Orders placed after the booking date cut off will automatically move to the next program, even if the shipping date falls within the earlier program range.**

Drop Ships:

Can combine Sun Gro professional products with Sun Gro retail products to meet the full truckload minimum. The discount would only apply to the retail products.

Full Truckload Discount based on truck being loaded to max weight.